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SDR Ventures Advises At Home Veterinary on Acquisition by AmeriVet, a Portfolio Company of AEA Investors

SDR Ventures is pleased to announce that <u>At Home Veterinary</u> ("At Home Vet" or "the Company") has been acquired by <u>AmeriVet Veterinary Partners</u> ("AmeriVet"), a portfolio company of <u>AEA</u> <u>Investors</u> ("AEA"). SDR served as the exclusive <u>sell-side advisor</u> to At Home Veterinary throughout the transaction process.

Based in Natick, Massachusetts, At Home Veterinary has served as a community-focused house call veterinary practice since 2005. The Company is dedicated to helping pets across the greater Boston and Metro West area enjoy longer, healthier, and happier lives within the comfort of their owners' homes. Founded and led by industry veterans Dr. Jeremy Gransky and John Gransky, the Company has always been committed to providing exceptional, full-service care for pets and helping the people who love them make informed decisions regarding their health. This unwavering commitment to premium quality and service has enabled At Home Veterinary to become the largest house call veterinary practice in the greater Boston area.

"We are incredibly thankful for the support that the SDR Team provided throughout the entire process. Undergoing our first M&A process was daunting, but SDR's commitment to our practice ensured that we were well-informed and well-positioned from start to finish. Their knowledge of the market and the veterinary industry was invaluable as we determined the right strategic partner to ensure our practice and our team would be well supported for years to come," added Dr. Jeremy Gransky, Owner of At Home Veterinary. "John and I are incredibly pleased with the results of the process and are excited for our next chapter."

"Finding the right strategic partner for At Home Veterinary was incredibly important not only to the owners but to the greater community that relied on the exceptional level of in-home care that the Company has been providing for over 17 years. Ultimately, AmeriVet emerged as the perfect fit to work alongside and support the At Home Veterinary team as they continue to serve their community. Our team is incredibly grateful for the opportunity to help the owners achieve their transaction goals and ensure the legacy of their brand will thrive during its next chapter," commented <u>Sasha Rogachevsky</u>, Vice President at SDR Ventures.

"We are excited to welcome At Home Vet to the AmeriVet family," said Thomas Thill, CEO of AmeriVet Veterinary Partners. "Their model of providing quality veterinary care in the comfort of people's homes is a great example of how the veterinary industry continues to evolve to better serve the needs of its pets and their people."

About AmeriVet Veterinary Partners

For veterinarians looking to adapt and grow their practices, AmeriVet Veterinary Partners provides best-in-class resources and operational support – reducing their day-to-day burden, so they can focus on what matters most. A one-size-fits-all approach is not in Ameri Vet's DNA; they want their partners



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to keep what makes them unique and embrace what makes them better. Unlike other consolidators, AmeriVet is the option for vets who want to remain invested in their practices, both emotionally and financially. AmeriVet's goal is to preserve the legacy of hard-working veterinarians who have spent their lives building their practices and caring for their patients. AmeriVet has built an award-winning culture and has been recognized as the 2021 Business of the Year, 2020 Fast Track Award Winner, 2021 Fast Track Award Finalist, one of the Best Places to Work in San Antonio in 2019, 2021 and 2022, one of the 2021 Top Workplaces in San Antonio, the 2021 ACG Outstanding Growth Award Winner for the Austin and San Antonio region, No. 49 on the Inc. 5000 Regionals Southwest list, and was honored to be included on the Inc. 5000 list for the first time in 2022. They have a broad network of 165 veterinary partners nationwide across 34 states.