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SDR Ventures Advises Four Paws Animal Clinic on Acquisition by Pathway Vet Alliance, a Portfolio Company of TSG Consumer Partners

SDR Ventures is pleased to announce that Four Paws Animal Clinic (“Four Paws” or “the Company”) has been acquired by Pathway Vet Alliance (“Pathway”), a portfolio company of TSG Consumer Partners (“TSG”). SDR served as the exclusive sell-side advisor to Four Paws throughout the transaction process.

Based in Columbia, South Carolina, Four Paws Animal Clinic has been committed to providing exceptional healthcare and advice for pets and their owners since 2009. After practicing together for more than 10 years, Drs. Tracy Wales and Nori Warren developed the concept for Four Paws based on their shared desire to return to practicing medicine the old-fashioned way; on an individual patient basis.

With a primary goal of helping pets enjoy longer, healthier, and happier lives, Four Paws was created to provide high-quality medicine at affordable prices. Even as the Company has continued to grow over the past decade, its highly skilled and well-trained team share in the belief that all pets and family members deserve unparalleled care and service.

“I want to thank SDR for making my decision to sell my practice a wonderful experience. Not only did SDR relentlessly advocate on Four Paws’ behalf, but they did so also knowing our strategic buyer would need to preserve the culture of our clinic for our employees, patients and clients,” added Dr. Nori Warren, Co-Founder of Four Paws. “The process was extremely professional and defined from initial engagement through closing.”

“After navigating a very active market through a broad process that produced many strong offers, we were ultimately able to find a like-minded strategic partner that shared Tracy and Nori’s long-term vision for Four Paws. The doctors and staff that have always made Four Paws such a special place for its clients all have an exciting future ahead of them, and everyone at SDR is eager to see the Company continue to succeed for years to come,” commented Sasha Rogachevsky, Vice President at SDR Ventures.

Founded in 2003, Pathway Vet Alliance has grown from a single veterinary practice to over 400 locations across the U.S. Pathway’s mission is to create the world’s most trusted, innovative, and connected pet health ecosystem – one that always nurtures people and pets through meaningful relationships and exceptional care. Pathway looks for practices and doctors seeking opportunities to grow and provides personalized management support to help them focus on providing the best possible care to their patients.

Lyn Hufnagel, Director of Partnerships at Pathway added, “We could not be more honored to be partnering with Drs. Tracy and Nori and the entire team at Four Paws Animal Clinic.”