

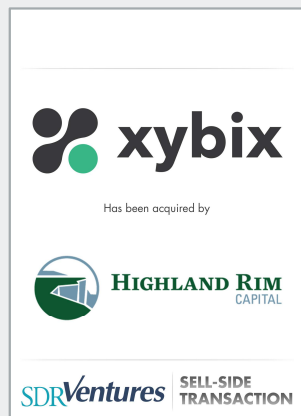
SDR VENTURES – MANUFACTURING DIVISION

B2B FURNITURE MANUFACTURING - M&A OVERVIEW



DRIVING A SUCCESSFUL OUTCOME THROUGH A COMPETITIVE PROCESS

XYBIX SYSTEMS



- Founded in 1991 and headquartered in Littleton, Colorado, Xybix Systems is a leading B2B manufacturer of height-adjustable ergonomic furniture for mission-critical environments.
- The Company specializes in dispatch consoles, command center workstations, and radiology desks serving public safety, healthcare, and government sectors.
- Xybix has built a 30+ year reputation as the industry leader with patented technologies including RollerVision® and the Axyx control system, BIFMA and Greenguard Gold certifications, and a 10-year premier warranty.
- SDR Ventures served as exclusive sell-side advisor in the Company's strategic partnership process.

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SDR PROCESS & TRANSACTION HIGHLIGHTS

- Positioned Xybix's **industry-leading market share in ergonomic dispatch consoles** and **30+ year operating history** to highlight its dominance in mission-critical B2B furniture.
- **Ran a competitive process attracting significant strategic and financial buyer interest**, leveraging Xybix's strong brand equity and recurring government contract revenue.
- Identified **the optimal acquirer** to support Xybix's continued product innovation and expansion into new verticals including healthcare and transportation.
- Leveraged SDR's experience advising **B2B furniture and specialty manufacturers** to navigate a complex sale process and maximize value for the Carson family.

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