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SDR Ventures Ranked #19 on Axial's Top 25 Lower Middle Market Investment Banks, Q2 2026

Denver M&A Advisory Firm Recognized Among the Nation's Most Active Sell-Side Advisors for Client Quality, Process Effectiveness, and Deal Outcomes

DENVER, CO — SDR Ventures, a Denver-based mergers and acquisitions advisory and investment banking firm serving privately held, lower middle market businesses, has been ranked #19 on [Axial's Top 25 Lower Middle Market Investment Banks for Q2 2026](#). The ranking recognizes the most effective sell-side M&A advisors on the Axial platform, evaluated against a field of more than 400 investment banks and advisory firms.

Axial compiled the list using four primary factors:

1. **Client Quality** - based on buyer pursuits and total recommended buyers per deal;
2. **Investor Targeting** - measured by pursuit rate;
3. **Process Effectiveness** - tracking how advisors move buyers from initial pursuit through NDA and CIM;
4. **Deal Outcome** - based on IOI, LOI, and closure rates.

Axial reported a record 3,523 deals came to market on its platform in Q2, with the 25 featured firms collectively marketing 164 of those deals and matching with more than 76,000 recommended buyers.

"Rankings like this come down to what happens in the day to day of running a process. Are we bringing the right buyers to the table, are we moving them through the process efficiently, and are we getting our clients to a closing they are proud of. Being named among the top 20 firms nationally out of more than 400 tells us our team is doing that consistently, quarter after quarter."

— Scott Mitchell, Managing Partner, SDR Ventures

The recognition adds to SDR Ventures' record on the Axial platform, which includes prior Industry Top 50 designations, multiple League Table appearances, and a spot on the 2026 Axial Advisor 100. It reflects the firm's continued focus on running competitive, well-managed sell-side processes for business owners across the industries it serves, from initial buyer targeting through to close.

For more information about SDR Ventures and its M&A advisory services, visit www.sdrventures.com. The full Q2 Top 25 Lower Middle Market Investment Banks is available at Axial.net.



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ABOUT SDR Ventures

SDR Ventures is a Denver-based investment bank serving lower-to-middle market business owners across North America. We specialize in sell-side advisory, buy-side representation, exit planning, capital raising, and strategic consulting for privately held companies. Our team works with founders and operators across industries, including manufacturing, distribution, business services, healthcare, technology, food and beverage, agribusiness, industrial, pets, consumer, and data center. The SDR Ventures approach of "Thinking Like Owners" helps businesses maximize their value.

For more information, please visit www.sdrventures.com

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